

LEVERAGING LEADERSHIP, CHANGE & DISRUPTION STRATEGIES to Engage Employees through Trust.



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To lead is not to tell people what to do.
To lead is to teach others how to find out for themselves.

To motivate and inspire action from your employees, you need to understand where the switches are to the “lightbulbs” that will inspire and ignite your employees. Learning what drives team members and how to communicate effectively with each personality style on their team will help your leaders lead more effectively, with far greater confidence.

Encouraging leaders to adopt a “coaching mindset” will create a more collaborative and productive team environment. Learning to use inclusive language will equip your leaders with tools to help them manage conflicts, have difficult conversations, build trust, and break down “silos” at work where employees are working in their own fiefdoms!

In a constantly changing reality, learning strategies for dealing with powerful emotions (such as fear of the unknown) will empower leaders to instill confidence in their team so employees become more receptive to change.

KEY MESSAGES:

- ◆ **Understanding Your Employees Better:** Discover the four personality styles using the STYLE-L.I.S.T. Personality Assessment Tool and understand the STYLE of the Leader, the Influencer, the Supporter, and the Thinker.
- ◆ **The 6 Levels of Leadership:** Understand the 6 levels of a person’s self that build trusting relationships within your team.
- ◆ **Take Me to Your Leader:** How to create an environment that promotes accessibility and openness.
- ◆ **Communication is Everything:** Learn specific language that will help you better communicate with employees.
- ◆ **From Conflict to Cooperation:** Increase your leaders’ listening skills so that their team members feel truly heard and appreciated. Learn what buttons not to press to avoid or resolve conflicts and manage difficult conversations.
- ◆ **Keeping Your Employees:** Increase employee retention & improve team dynamics by identifying limiting beliefs and understanding what values matter to each style.
- ◆ **Trust Me!** Create a psychologically safe space for more open and honest interactions. Increased trust and respect happen when employees see each other as people beyond their titles or ranks in the company.
- ◆ **Working on Purpose.** Learn your employees’ internal drivers and what motivates them to come to work every day and how to inspire them to be their best.